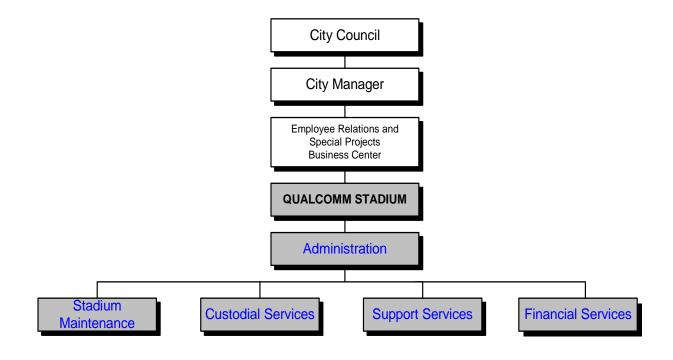
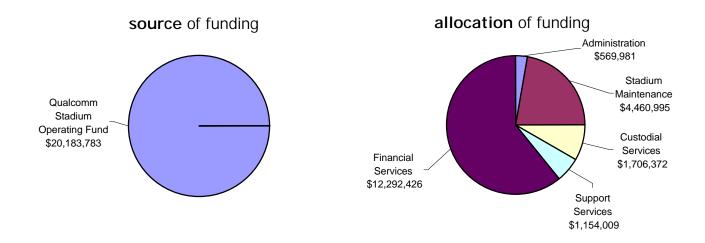
#### mission statement

Provide a first-class facility that is safe, attractive and has a high-quality playing field for conducting and viewing athletic and entertainment events; and to accomplish this in a cost-effective and efficient manner.

web address: <a href="http://www.ci.san-diego.ca.us/qualcomm/">http://www.ci.san-diego.ca.us/qualcomm/</a>





qualcomm stadium department summary								
		FY 1999	FY 2000		FY 2001			
		ACTUAL	BUDGET		PROPOSED			
Positions		50.22	51.46		51.48			
Personnel Expense	\$ 4	1,084,872	\$ 3,793,916	\$	4,037,552			
Non-Personnel Expense	17	7,193,646	15,677,285		16,146,231			
TOTAL	\$ 21	1,278,518	\$ 19,471,201	\$	20,183,783			

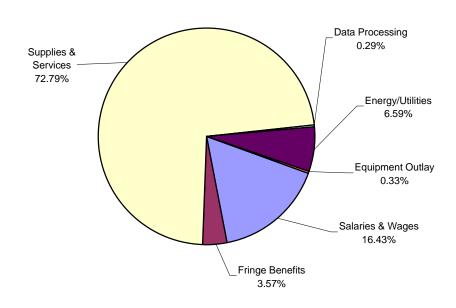
In January 2000 the Supercross became the stadium's highest revenue generating event ever grossing \$341,000.

department staffing	FY 1999 ACTUAL	FY 2000 BUDGET	FY 2001 PROPOSED
STADIUM OPERATING FUND			
Administration	5.22	5.46	5.48
Stadium Maintenance	29.75	29.75	29.75
Custodial Services	10.25	11.25	11.25
Support Services	5.00	5.00	5.00
TOTAL	50.22	51.46	51.48
department expenditures			
STADIUM OPERATING FUND			
Administration	\$ 503,609	\$ 550,851	\$ 569,981
Stadium Maintenance	4,495,982	4,387,181	4,460,995
Custodial Services	1,905,304	1,612,535	1,706,372
Support Services	14,373,623	1,175,190	1,154,009
Financial Services		11,745,444	12,292,426
TOTAL	\$ 21,278,518	\$ 19,471,201	\$ 20,183,783

# expenditures by category

	FY 1999 ACTUAL	FY 2000 BUDGET	FY 2001 PROPOSED
PERSONNEL Salaries & Wages Fringe Benefits	\$ 3,307,747 777,125	\$ 3,114,514 679,402	\$ 3,316,974 720,578
SUBTOTAL PERSONNEL	\$ 4,084,872	\$ 3,793,916	\$ 4,037,552
NON-PERSONNEL Supplies & Services Data Processing Energy/Utilities Equipment Outlay	\$ 15,827,137 68,653 1,192,260 105,596	\$ 14,185,664 62,055 1,310,966 118,600	\$ 14,690,611 59,219 1,329,701 66,700
SUBTOTAL NON-PERSONNEL	\$ 17,193,646	\$ 15,677,285	\$ 16,146,231
TOTAL	\$ 21,278,518	\$ 19,471,201	\$ 20,183,783

# 下 2001



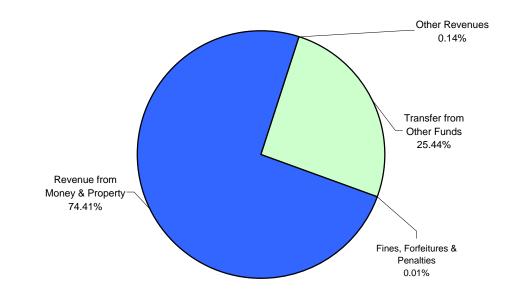
Stadium Operating Fund - 10330

# revenue generated by category

		FY 1999		FY 2000		FY 2001
		ACTUAL BUDGET			PROPOSED	
Fines, Forfeitures & Penalties	\$	239	\$	150	\$	150
Revenue from Money & Property	11,	766,276	14	,874,102		15,352,422
Charges for Current Services		930		-		-
Other Revenues		105,125		27,000		30,600
Transfer from Other Funds	10,	512,146		731,500		5,250,000
TOTAL	\$ 22,	384,716	\$ 15	,632,752	\$	20,633,172
	,	•		,	ĺ	, , ,

Special events at Qualcomm Stadium in Fiscal Year 2000 included:

- Monster Truck
- Supercross
- Gold Coast Classic
- CIF High School Football Championships
- Holiday Bowl
- Gold Cup Soccer Tournament



# significant budget adjustments

In Fiscal Year 2000 a Customer Service Survey was taken during several Padres games:

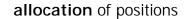
- 92% rated the cleanliness of the Stadium good to excellent.
- 96% rated the personnel good to excellent.
- 96% rated the concessions good to excellent.
- 94.1% had a good to excellent overall opinion of the Stadium.

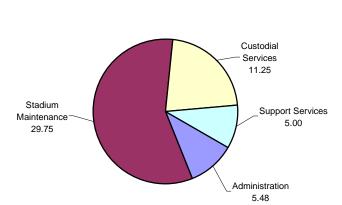


	POSITIONS	cost
Personnel expense adjustments <sup>(1)</sup>	0.00	\$191,000
Chargers Rent Rebate	0.00	\$1,132,000
Contractual services	0.00	\$73,000
Temporary help for Custodial Services Program	0.00	\$50,000
Utility rate and usage adjustments	0.00	\$17,000
Deputy City Manager reallocation	0.02	\$3,000
Hazardous Material (HAZMAT) training and inspection	0.00	\$1,000
Contractual obligations to Padres and Chargers	0.00	(\$580,000)
Supplies and services	0.00	(\$63,000)
Master Lease Program	0.00	(\$52,000)
Insurance rates and coverage adjustment	0.00	(\$30,000)
Automated support for department and Citywide information		
systems	0.00	(\$25,000)
Rent	0.00	(\$5,000)

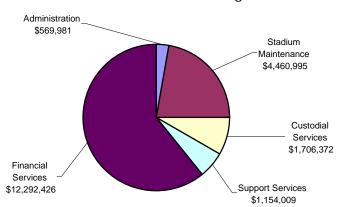
<sup>&</sup>lt;sup>(1)</sup> Adjustments to reflect the annualization of the Fiscal Year 2000 salary increases, Fiscal Year 2001 negotiated salary increases, average salaries and fringe benefits.

#### division allocation





#### allocation of funding



## performance measures

stadium maintenance

#### Field/Landscape Maintenance

To provide daily field maintenance, sodding operations, maintenance of the sod farm, perimeter landscaping, field reconstruction, field conversion, and field preparation for approximately 110 events to National Football League, Major League Baseball, National Collegiate Athletic Association and other special events standards.

	FY 1998 Actual	FY 1999 Actual	FY 2000 Budget	FY 2001 Proposed
Input				
	\$739,473	\$805,572	\$736,537	\$736,873
Output				
# of field events	102	131	110	110
Internal Outcome				
# of acres maintained	15.3	15.3	15.3	15.3
External Outcome				
% of time in which standards are met	100%	100%	100%	100%
Efficiency				
Average cost per field event	\$7,250	\$6,149	\$6,696	\$6,699

# performance measures

# stadium maintenance

#### **Structural Maintenance**

To provide general structural, carpentry, heating, ventilation, air conditioning, electrical, plumbing maintenance and repairs for a 71,500 seat facility.

	FY 1998 Actual	FY 1999 Actual	FY 2000 Budget	FY 2001 Proposed
Input				
Input	\$3,070,552	\$3,374,201	\$3,402,532	\$3,515,996
Output	+-,-,	+-,,	+-,,	+-,,
# of seats in facility	71,500	71,500	71,500	71,500
Internal Outcome				
# of guests filing liability claims for slips &				
falls or trips & falls	42	40	45	45
External Outcome				
% of patrons ranking stadium satisfaction				
good to excellent for overall experience	90%	94%	95%	95%
Efficiency				
Average maintenance cost per seat	\$42.94	\$47.19	\$47.59	\$49.17

# custodial services

#### **Custodial Services**

To provide a clean, neat and sanitary facility for Stadium guests by cleaning the Stadium within eight hours after each event.

	FY 1998	FY 1999	FY 2000	FY 2001
	Actual	Actual	Budget	Proposed
Input				
<b>-</b>	\$1,786,172	\$1,905,304	\$1,612,535	\$1,706,372
Output				
# of guests	2,984,061	4,102,625	3,500,000	3,500,000
Internal Outcome				
% of time cleaning schedule is met	99%	99%	100%	100%
External Outcome				
% of patrons ranking stadium satisfaction				
good to excellent for overall cleanliness	98%	89%	94%	90%
Efficiency				
Average cost per guest	\$0.60	\$0.46	\$0.46	\$0.49

#### description and salary schedule

#### administration

The Stadium Manager's Office provides overall direction, coordination and review of Stadium operations. Administrative staff perform promotional and event coordination activities, contract administration, fiscal and budgetary support and public relations.

CLASS		POSITION YE	EARS	SALAI	RIES.	AND WAGES
NUMBER	POSITION TITLE	FY 2000	FY 2001	CLASS		TOTAL
1106	Senior Management Analyst	1.00	1.00	\$ 61,068	\$	61,068
1535	Clerical Assistant II	1.00	1.00	29,696		29,696
1876	Executive Secretary	0.73	0.74	43,586		32,253
2153	Deputy City Manager	0.73	0.74	135,386		100,185
2216	Facility Manager	1.00	1.00	103,263		103,263
2245	Assistant Stadium Manager	1.00	1.00	84,065		84,065
	Temporary Help					2,005
	Overtime Budgeted					4,999
	TOTAL	5.46	5.48		\$	417,534

#### financial services

Financial Services provides contractual reimbursements to the Padres and Chargers, funding for Stadium Fire Insurance and bond debt and interest payment. (No personnel expenses are budgeted in this activity.)

#### Did you know ...?

The Stadium puts in new sod every year at no cost because it is paid for by the racing event promoters. The Stadium saves approximately \$65,000 and 1,000 cubic yards of landfill space per year by donating old sod to the City's Balboa Park Golf Course where it is used for fill or top dressing.

#### description and salary schedule

# stadium maintenance

The Field and Landscape Maintenance Program provides for a high quality playing surface upon which the three major lessees (Chargers, Padres and Aztecs) conduct their events. Stadium staff provides daily field maintenance, sodding operations, preparation of the baseball field prior to the start of the baseball season, maintenance of the sod farm and perimeter landscaping. A total of 15.3 acres are maintained by this program.

The Structural Maintenance Program provides general structural, electrical and plumbing maintenance and repair of the Stadium and parking lot. Security services, elevator and escalator maintenance are provided through contractual agreements.

The Equipment Maintenance Program provides preventive and emergency service to 132 pieces of equipment used by other programs.

CLASS		POSITION Y	EARS	SALAF	RIES AND WAGES
NUMBER	POSITION TITLE	FY 2000	FY 2001	CLASS	TOTAL
					_
1273	Bldg Maintenance Supervisor	0.75	0.75 \$	61,508	\$ 46,131
1280	Building Service Technician	0.00	6.00	32,599	195,592
1288	Carpenter	1.00	1.00	42,208	42,208
1437	Equipment Mechanic	1.00	1.00	44,028	44,028
1452	Motive Service Technician	1.00	1.00	33,525	33,525
1468	Grounds Maintenance Worker II	1.00	1.00	29,483	29,483
1666	Plant Process Ctrl Electrician	2.00	2.00	48,858	97,716
1675	Plumber	2.00	2.00	46,569	93,139
1810	Refrigeration Mechanic	1.00	1.00	46,569	46,569
1892	Stadium Turf Manager	1.00	1.00	59,873	59,873
1893	Senior Stadium Groundskeeper	1.00	1.00	40,884	40,884
1894	Stadium Groundskeeper	6.00	6.00	37,159	222,957
1897	Stadium Maintenance Supervisor	1.00	1.00	44,921	44,921
1898	Stadium Maintenance Technician	4.00	4.00	37,396	149,583
1978	Utility Worker I	1.00	0.00	-	-
1979	Utility Worker II	5.00	0.00	-	-
1985	Welder	1.00	1.00	43,805	43,806
	Temporary Help				73,000
	Overtime Budgeted			<u>-</u>	185,001
	TOTAL	29.75	29.75		\$ 1,448,416

#### description and salary schedule

#### custodial services

The Custodial Services Program provides janitorial event duty and event cleanup, including the Stadium and parking lot, and office space and event operations custodial services for staff and lessees.

CLASS		POSITION YE	EARS	SALAI	RIES	AND WAGES
NUMBER	POSITION TITLE	FY 2000	FY 2001	CLASS		TOTAL
1273	Bldg Maintenance Supv	0.25	0.25	\$ 61,508	\$	15,377
1274	Building Supervisor	1.00	1.00	39,353		39,353
1280	Building Service Technician	0.00	7.00	32,599		228,190
1389	Custodian II	2.00	2.00	25,686		51,372
1919	Supervising Custodian	1.00	1.00	30,636		30,636
1978	Utility Worker I	1.00	0.00	-		-
1979	Utility Worker II	6.00	0.00	-		-
	Temporary Help					858,186
	Overtime Budgeted					25,000
	TOTAL	11.25	11.25		\$	1,248,114

#### support services

Support to Stadium operations is provided by safety, purchasing, storeroom and payroll functions. The Safety Officer coordinates the injury prevention program for Stadium staff and conducts safety monitoring and incident investigations at all Stadium events. The Purchasing Liaison writes specifications, negotiates terms, monitors purchase contracts and pays invoices for all Stadium purchases. The Stadium staffs Store 55 as part of the Central Stores system for the provision of most janitorial and maintenance supplies. Payroll services are provided for 50 full-time and up to 125 seasonal employees.

CLASS		POSITION YE	ARS	SALARIES	S AND WAGES
NUMBER	POSITION TITLE	FY 2000	FY 2001	CLASS	TOTAL
1105	Administrative Aide I	1.00	0.00	\$ - \$	-
1107	Administrative Aide II	0.00	1.00	42,493	42,493
1648	Payroll Specialist II	1.00	1.00	32,741	32,741
1826	Safety Representative II	1.00	1.00	50,048	50,048
1899	Stock Clerk	1.00	1.00	30,350	30,350
1902	Storekeeper I	1.00	1.00	34,028	34,028
	Ex Perf Pay-Classified				3,250
	Overtime Budgeted				10,000
	TOTAL	5.00	5.00	\$	202,910

# revenue and expense statement

STADIUM OPERATING FUND 10330		FY 1999 ACTUAL		FY 2000 ESTIMATED		FY 2001 PROPOSED
BEGINNING BALANCE AND RESERVE		ACTUAL		ESTIMATED		PROPOSED
Balance from Prior Year	\$	138,798	\$	1,182,991	\$	1,671,649
Prior Year Reserve	Ψ	288,020	Ψ	350,024	Ψ	1,071,049
Reserve for Chargers Rent Rebate		6,000,000		6,000,000		_
TOTAL BALANCE	\$	6,426,818	\$	7,533,015	\$	1,671,649
TOTAL BALANCE	Ψ	0,420,010	Ψ	7,333,013	Ψ	1,071,049
REVENUE						
Chargers	\$	5,513,045	\$	5,953,628	\$	6,217,500
Padres	•	4,328,655	•	4,205,513	•	4,345,000
Aztecs		268,202		219,915		215,000
Special Events		2,333,511		2,227,850		2,238,250
Midway/Sports Arena Lease		2,073,437		2,302,719		2,322,422
Interest		67,865		40,000		45,000
Other Revenue		7,800,000		1,231,500		5,250,000
TOTAL REVENUE	\$	22,384,715	\$	16,181,125	\$	20,633,172
TOTAL BALANCE AND REVENUE	\$	28,811,533	\$	23,714,140	\$	22,304,821
EXPENSE						
TOTAL CAPITAL IMPROVEMENTS PROGRAM	\$	-	\$	400,000	\$	400,000
OPERATING EXPENSE	•	44 545 000	Φ.	0.070.040	_	
Operating Expense	\$	11,545,330	\$	9,870,848	\$	9,093,421
Chargers Rent Rebate		3,868,370		6,148,762		5,000,000
General Government Expense		294,660		265,362		265,362
Bond Debt and Interest Payment	_	5,570,158	_	5,357,519	_	5,425,000
TOTAL OPERATING EXPENSE	\$	21,278,518	\$	21,642,491	\$	19,783,783
TOTAL CIP AND OPERATING EXPENSE	\$	21,278,518	\$	22,042,491	\$	20,183,783
RESERVE						
Reserve for Chargers Rent Rebate	\$	6,000,000	\$	_	\$	_
Reserve for Encumbrances	Ψ	350,024	Ψ	_	Ψ	_
TOTAL RESERVE	\$	6,350,024	\$	-	\$	-
BALANCE	\$	7,533,015	\$	1,671,649	•	2 121 029
DALANCE	Ф	1,000,010	Φ	1,071,049	\$	2,121,038
TOTAL EXPENSE, RESERVE AND BALANCE	\$	35,161,557	\$	23,714,140	\$	22,304,821

Stadium Operating Fund - 10330

# five-year revenue and expenditure forecast

	FY 2001 PROPOSED	FY 2002 FORECAST	FY 2003 FORECAST	FY 2004 FORECAST	FY 2005 FORECAST
Positions	51.48	51.48	18.48	18.48	18.48
Personnel Expense Non-Personnel Expense	\$ 4,037,552 16,146,231	\$ 4,158,679 16,630,619	\$ 1,577,439 14,232,038	\$ 1,624,762 14,658,999	\$ 1,673,505 15,098,769
TOTAL EXPENDITURES	\$ 20,183,783	\$ 20,789,298	\$ 15,809,477	\$ 16,283,761	\$ 16,772,274
TOTAL REVENUE	\$ 20,633,172	\$ 21,252,167	\$ 16,910,910	\$ 17,418,237	\$ 17,940,785

A 3% inflation rate has been applied to the Fiscal Year 2002 – Fiscal Year 2005 expenses and revenues.

Fiscal Year 2002

Fiscal Year 2004 - 2005

No major projected requirements.

No major projected requirements.

Fiscal Year 2003

There will be a reduction of 33.00 positions when the new ballpark opens.